# SPEND MEND

### **IT Optimization for Medical Industry Suppliers**

Comprehensive IT Cost Reduction & Performance Improvement

### SpendMend By The Numbers

## 28

Years Leading the Healthcare Industry

\$373M

Million Dollars Delivered to Our Clients in the Past Year



Thousand Suppliers in Our Supplier Network

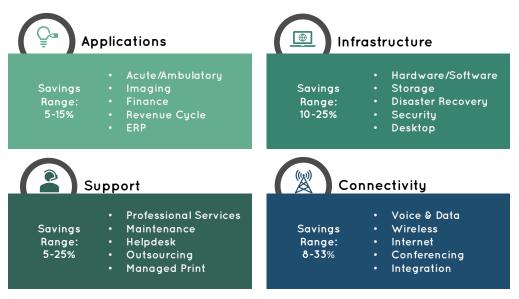
160

Combined Years of Experience Serving Medical Suppliers

### **Optimize Your IT Spend**

Demands on Information Technology (IT) teams continue to grow exponentially. Over time, these demands have forced many companies to focus on ensuring coverage over optimization, ultimately leaving significant dollars on the table.

SpendMend partners with medical industry suppliers to better understand their unique challenges and to optimize their IT environment. To begin, we separate vendors and products into discreet categories:



Our comprehensive lifecycle approach to IT Optimization ensures that clients have the right structure, and get the right technology with improved agreements, meaningful SLAs, preferred pricing, and optimized licensing and utilization schemas. On average, our work saves clients 8%-15% of their IT budget.

Work with SpendMend to build a customize approach that will help to optimize your IT costs while freeing your team up to concentrate on urgent day-to-day matters.

### Why SpendMend?

In our 28 years serving the healthcare community, we've learned firsthand about the vital nature of the industry's supply chain. Our work with medical suppliers is some of the most critical work that we do to ensure healthcare systems are supported by a healthy supply chain consisting of thriving suppliers.