# **IT Optimization**

Comprehensive IT Cost Reduction & Performance Improvement

### **SpendMend By The Numbers**

78

72%

\$373M

495K

Years Leading the Healthcare Industry Of the Top 50 Healthcare Networks

In Value Delivered to Our Clients in the Past Year

Suppliers in Our Supplier Network

Demands on health systems' Information Technology (IT) teams continue to grow exponentially. Over time, these demands have forced many health systems to focus on ensuring coverage vs. optimization, ultimately leaving significant dollars on the table.

SpendMend partners with our clients to help optimize their IT environment. Our comprehensive lifecycle approach ensures that our clients have the right structure, and that they get the right technology with improved agreements, meaningful SLAs, preferred pricing, and optimized licensing and utilization schemas. Our work saves hospitals, on average, 8%-15% of their IT budget.

Our comprehensive life-cycle approach separates vendors and products into discrete categories including (but not limited to):



#### Applications



#### Infrastructure



#### Support



#### Connectivity

Category Savings Estimate: 5-15%

Category Savings Estimate: 10-25%

- Hardware/Software
- Disaster Recovery
- Client Devices
- Data Center/Hosting

Category Savings Estimate: 10-25%

- Professional Svcs.
- Help Desk
- Managed Print
- Workforce

Category Savings Estimate: 10-25%

- Voice, Data, & Internet

- Conferencing

  - Collaboration

## Why SpendMend?

We've spent 27 years dedicated to the healthcare industry and, in that time, we've learned firsthand that every health system and healthcare organization is different. Let SpendMend apply our in-depth industry knowledge to customize an approach that will help to optimize your IT costs while freeing your team up to concentrate on what matters most - providing exceptional patient care.