

IT Optimization

Comprehensive IT Cost Reduction & Performance Improvement

SpendMend By The Numbers

30

Years Leading the
Healthcare Industry

8

Of the Top 10
Healthcare Systems

\$413M

In Value Delivered
to Our Clients in the
Past Year

495K

Suppliers in Our
Supplier Network

Demands on health systems' Information Technology (IT) teams continue to grow exponentially. Over time, these demands have forced many health systems to focus on ensuring coverage vs. optimization, ultimately leaving significant dollars on the table.

SpendMend partners with our clients to help optimize their IT environment. Our comprehensive lifecycle approach ensures that our customers have the right structure, and that they get the right technology with improved agreements, meaningful SLAs, preferred pricing, and optimized licensing and utilization schemas. Our work saves hospitals, on average, 8%-15% of their IT budget.

Our comprehensive life-cycle approach separates vendors and products into discrete categories including (but not limited to):



Applications

Category Savings
Estimate: 5-15%

- Acute
- Ambulatory EMR
- ERP/Finance
- Revenue Cycle
- Microsoft



Infrastructure

Category Savings
Estimate : 10-25%

- Hardware/Software
- Storage
- Disaster Recovery
- Security
- Client Devices
- Data Center/Hosting



Support

Category Savings
Estimate : 10-25%

- Professional Svcs.
- Maintenance
- Help Desk
- Outsourcing
- Managed Print
- Workforce



Connectivity

Category Savings
Estimate : 10-25%

- Voice, Data, & Internet
- Wireless
- Digital Front Door
- Conferencing
- PBXes
- Collaboration

Why SpendMend?

We've spent 27 years dedicated to the healthcare industry and, in that time, we've learned firsthand that every health system and healthcare organization is different. Let SpendMend apply our in-depth industry knowledge to customize an approach that will help to optimize your IT costs while freeing your team up to concentrate on what matters most – providing exceptional patient care.