



CASE STUDY

Automating Medication Procurement

BACKGROUND



Number of Hospitals:
6



Annual Drug Spend:
\$200M



Number of Employees:
Over 18,000

CHALLENGE

The health system faced a critical need to align buyers with every medication across the system. Automation was essential to standardize all medications and ensure consistency and efficiency in procurement.

SOLUTION

To address their challenges, the health system engaged SpendMend and implemented its Trulla Procurement Platform. The decision was driven by the need for a comprehensive solution to automate and standardize medication purchasing across the system.

The health system rolled out Trulla Procurement, which enabled an automated and standardized medication ordering processes. Within about six months, five of the six sites were live and ordering through Trulla.

RESULTS

Since the implementation of Trulla Procurement in Q4, the health system has achieved significant savings. The five sites ordering through Trulla are saving 4.5% on multisource medications compared to previous purchases through their wholesaler. In contrast, the site not yet using Trulla is paying an average of 8.23% more for multisource products.

WHAT'S NEXT?

The health system plans to continue expanding the use of Trulla Procurement to the remaining site. It also plans to use Trulla Procurement as its core technology as it implements a consolidated service center.